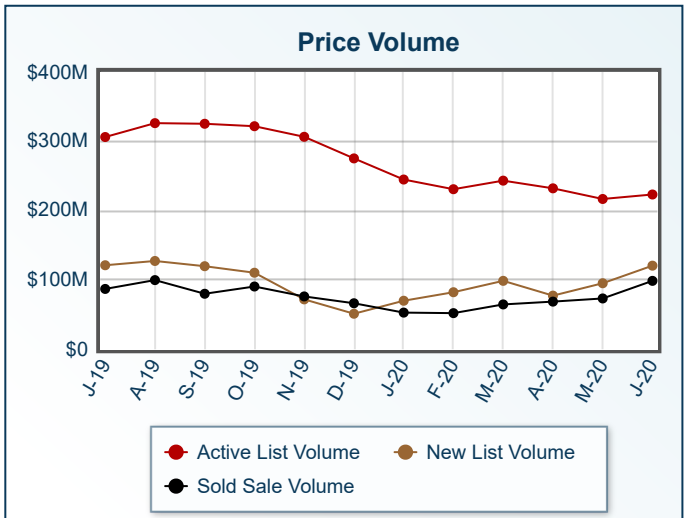
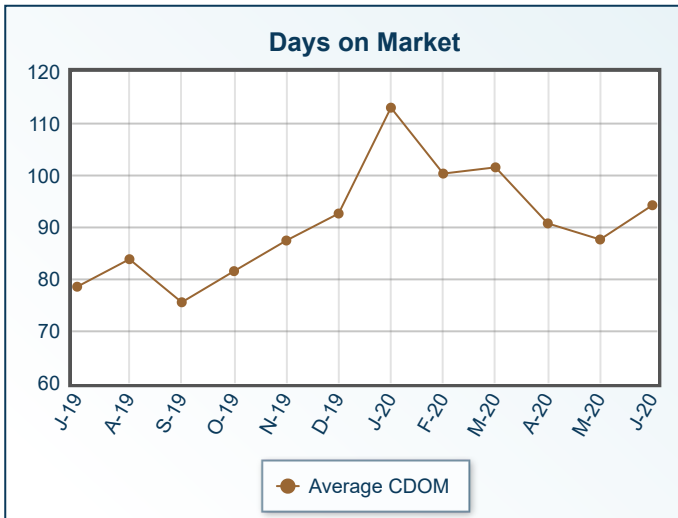
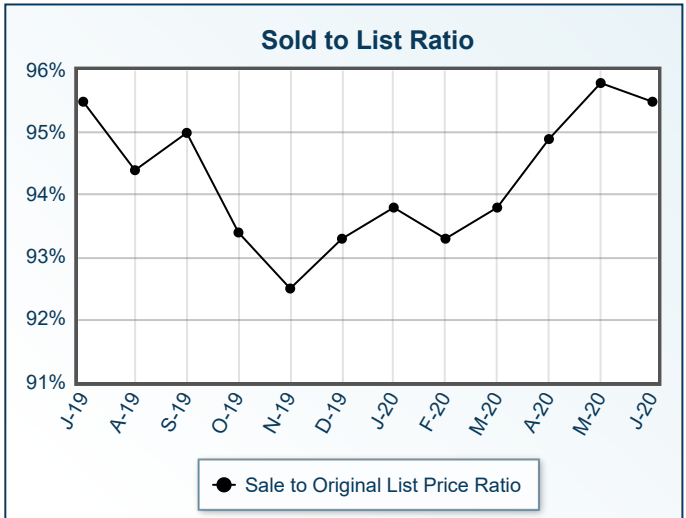
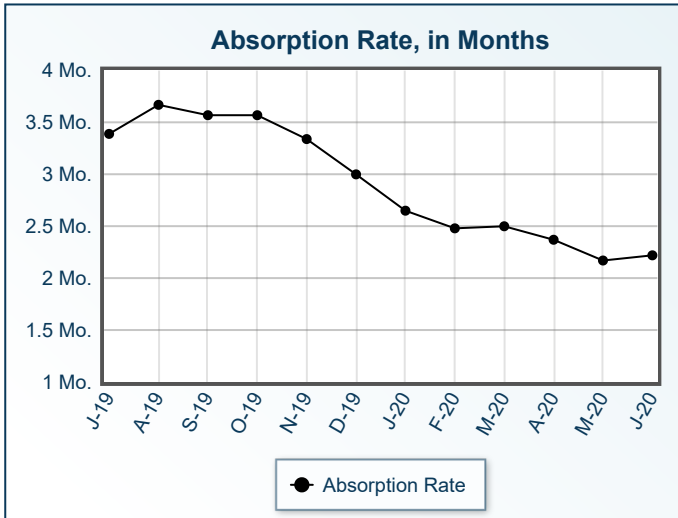
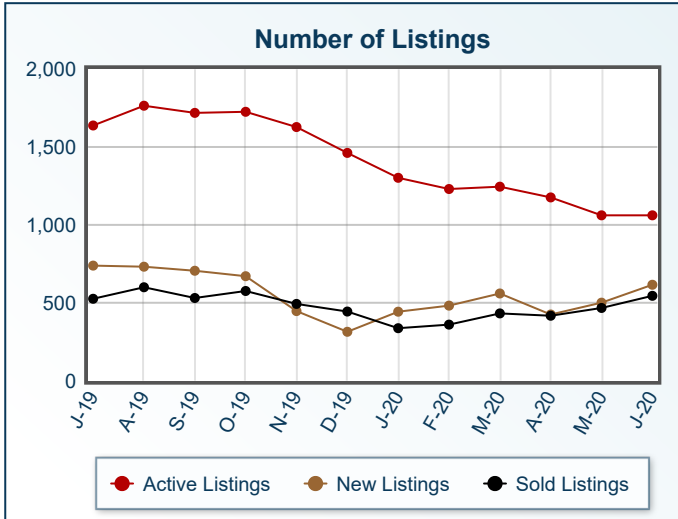


Market Summary

Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	2.22	3.24	-31.48	2.4	3.06	-21.57
Average List Price	\$210,160	\$188,932	11.24	\$181,958	\$170,340	6.82
Median List Price	\$154,700	\$149,900	3.20	\$145,900	\$139,900	4.29
Average Sale Price	\$181,027	\$169,058	7.08	\$160,436	\$154,077	4.13
Median Sale Price	\$149,997	\$147,500	1.69	\$138,000	\$133,350	3.49
Average CDOM	94	80	17.50	N/A	95	N/A
Median CDOM	57	51	11.76	66	59	11.86

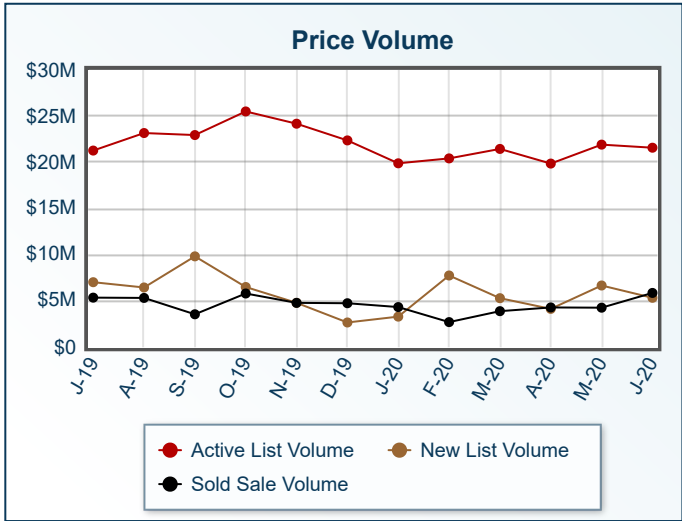
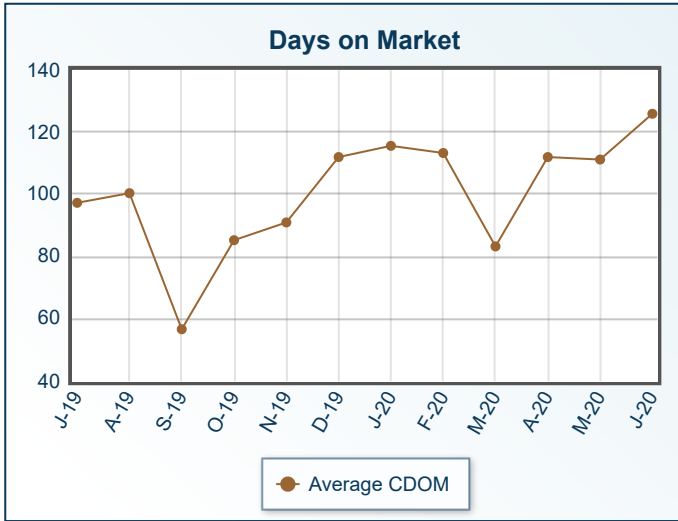
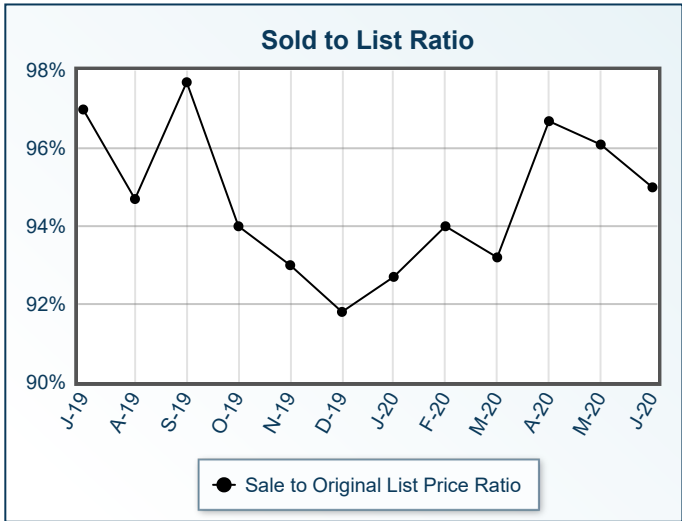
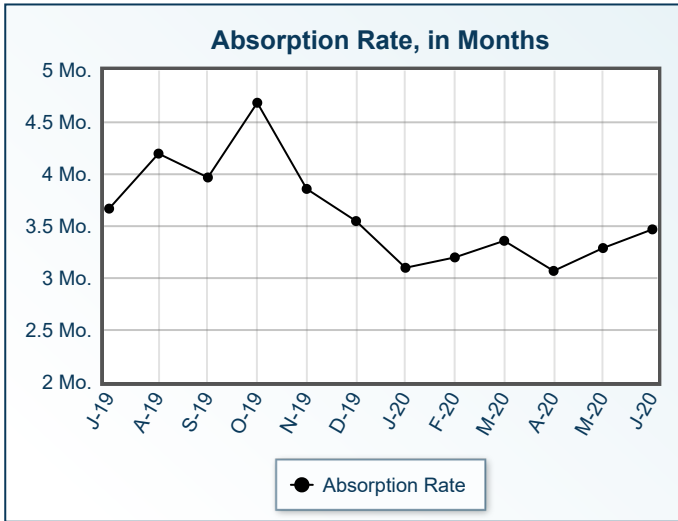
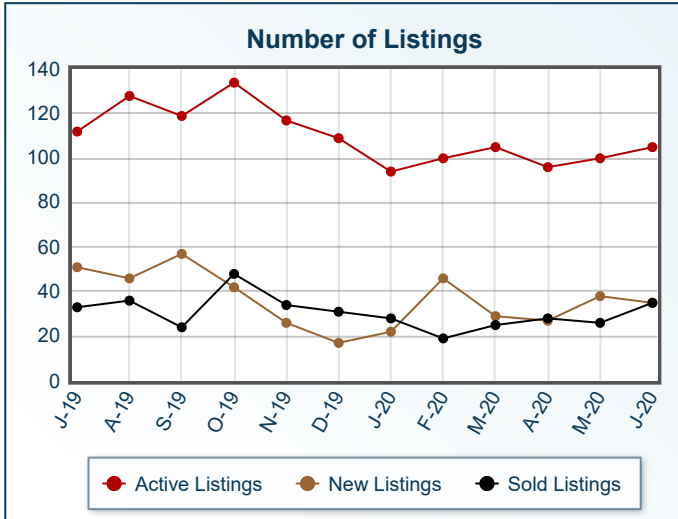
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	17	21	-19.0	127	115	10.4	0-29,999	20	19	5.3	114	106	7.5
30,000-39,999	11	8	37.5	63	70	-10.0	30,000-39,999	9	9	0.0	76	60	26.7
40,000-49,999	10	7	42.9	64	69	-7.2	40,000-49,999	10	15	-33.3	65	77	-15.6
50,000-59,999	17	18	-5.6	73	89	-18.0	50,000-59,999	11	9	22.2	77	82	-6.1
60,000-69,999	11	15	-26.7	84	105	-20.0	60,000-69,999	15	19	-21.1	100	117	-14.5
70,000-79,999	17	11	54.5	94	115	-18.3	70,000-79,999	15	22	-31.8	115	131	-12.2
80,000-89,999	16	25	-36.0	111	158	-29.7	80,000-89,999	25	26	-3.8	115	160	-28.1
90,000-99,999	24	34	-29.4	120	166	-27.7	90,000-99,999	31	30	3.3	140	176	-20.5
100,000-119,999	57	64	-10.9	247	283	-12.7	100,000-119,999	43	57	-24.6	263	308	-14.6
120,000-139,999	71	53	34.0	334	291	14.8	120,000-139,999	60	65	-7.7	346	335	3.3
140,000-159,999	43	65	-33.8	209	263	-20.5	140,000-159,999	52	66	-21.2	265	293	-9.6
160,000-179,999	38	47	-19.1	206	220	-6.4	160,000-179,999	32	40	-20.0	208	257	-19.1
180,000-199,999	35	29	20.7	145	135	7.4	180,000-199,999	34	32	6.3	166	167	-0.6
200,000-249,999	63	59	6.8	244	255	-4.3	200,000-249,999	58	51	13.7	274	275	-0.4
250,000-299,999	32	44	-27.3	189	165	14.5	250,000-299,999	52	46	13.0	225	196	14.8
300,000-399,999	60	29	106.9	184	154	19.5	300,000-399,999	37	35	5.7	194	160	21.3
400,000-499,999	8	12	-33.3	35	44	-20.5	400,000-499,999	17	8	112.5	59	55	7.3
500,000+	15	7	114.3	29	23	26.1	500,000+	14	7	100.0	35	30	16.7
Totals	545	548	-0.5	2558	2720	-6.0	Totals	535	556	-3.8	2837	2985	-5.0

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	36	74	-51.4	164	203	-19.2	0-29,999	16	16	0.0	109	134	-18.7
30,000-39,999	25	44	-43.2	107	116	-7.8	30,000-39,999	7	9	-22.2	70	75	-6.7
40,000-49,999	40	64	-37.5	120	159	-24.5	40,000-49,999	7	12	-41.7	75	104	-27.9
50,000-59,999	32	57	-43.9	131	176	-25.6	50,000-59,999	9	17	-47.1	78	109	-28.4
60,000-69,999	38	63	-39.7	154	223	-30.9	60,000-69,999	13	30	-56.7	92	129	-28.7
70,000-79,999	38	76	-50.0	177	230	-23.0	70,000-79,999	13	31	-58.1	106	153	-30.7
80,000-89,999	39	65	-40.0	178	249	-28.5	80,000-89,999	29	30	-3.3	114	184	-38.0
90,000-99,999	40	50	-20.0	193	250	-22.8	90,000-99,999	28	29	-3.4	133	169	-21.3
100,000-119,999	84	103	-18.4	368	476	-22.7	100,000-119,999	40	73	-45.2	248	331	-25.1
120,000-139,999	103	139	-25.9	490	512	-4.3	120,000-139,999	82	87	-5.7	379	380	-0.3
140,000-159,999	86	148	-41.9	368	453	-18.8	140,000-159,999	66	54	22.2	280	327	-14.4
160,000-179,999	61	119	-48.7	334	409	-18.3	160,000-179,999	55	58	-5.2	230	299	-23.1
180,000-199,999	54	97	-44.3	261	286	-8.7	180,000-199,999	38	46	-17.4	177	223	-20.6
200,000-249,999	94	117	-19.7	422	440	-4.1	200,000-249,999	71	63	12.7	311	329	-5.5
250,000-299,999	101	104	-2.9	348	353	-1.4	250,000-299,999	62	59	5.1	254	251	1.2
300,000-399,999	95	131	-27.5	332	339	-2.1	300,000-399,999	43	65	-33.8	235	248	-5.2
400,000-499,999	35	55	-36.4	113	118	-4.2	400,000-499,999	16	10	60.0	69	76	-9.2
500,000+	61	69	-11.6	120	114	5.3	500,000+	21	12	75.0	67	77	-13.0
Totals	1062	1575	-32.6	4380	5106	-14.2	Totals	616	701	-12.1	3027	3598	-15.9

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Market Summary

Auglaze Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	3.47	3.42	1.46	3.25	3.32	-2.11
Average List Price	\$205,536	\$191,358	7.41	\$179,504	\$167,808	6.97
Median List Price	\$149,900	\$159,450	-5.99	\$144,900	\$147,450	-1.73
Average Sale Price	\$167,940	\$158,819	5.74	\$158,064	\$147,447	7.20
Median Sale Price	\$144,900	\$135,000	7.33	\$144,000	\$129,450	11.24
Average CDOM	125	107	16.82	111	107	3.74
Median CDOM	66	57	15.79	78	59	32.20

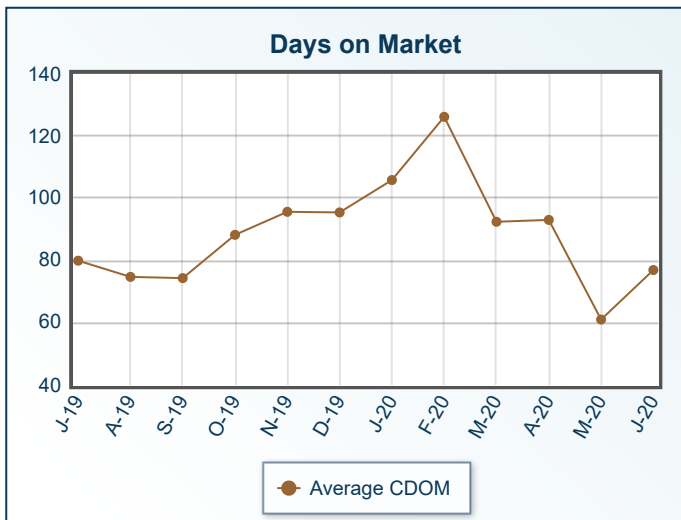
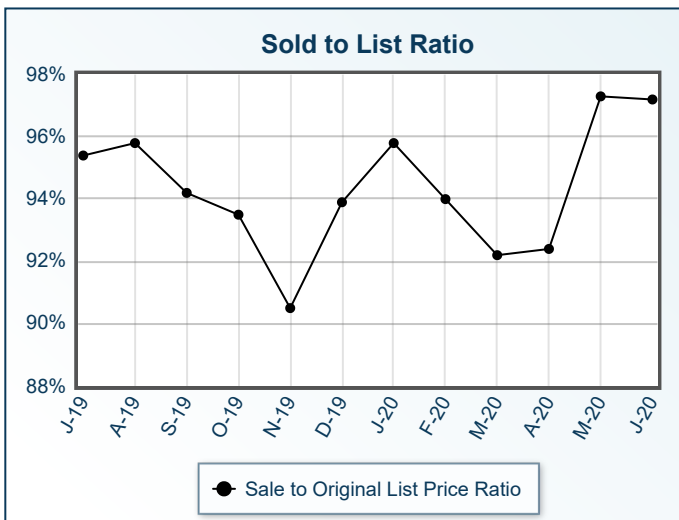
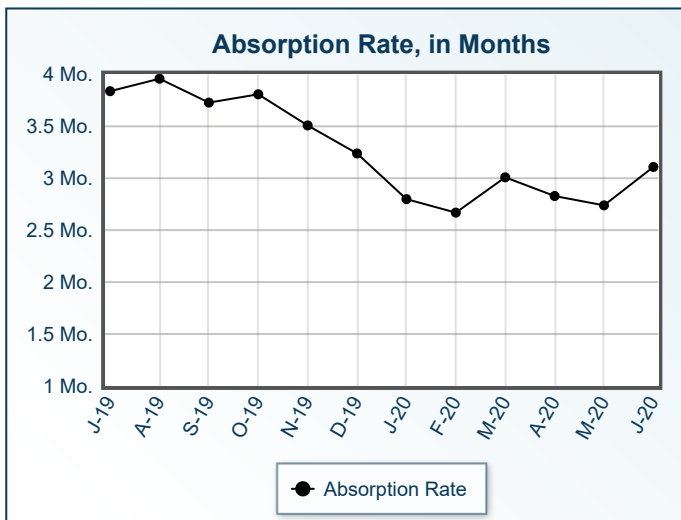
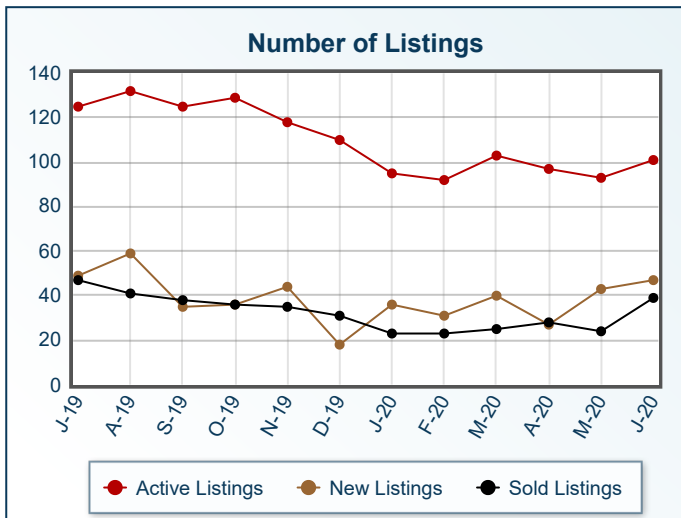
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	1	0	N/A	7	4	75.0	0-29,999	0	1	-100.0	6	6	0.0
30,000-39,999	0	1	-100.0	2	1	100.0	30,000-39,999	0	0	0.0	1	0	N/A
40,000-49,999	0	1	-100.0	1	7	-85.7	40,000-49,999	0	3	-100.0	0	7	-100.0
50,000-59,999	0	0	0.0	2	6	-66.7	50,000-59,999	0	1	-100.0	3	6	-50.0
60,000-69,999	1	0	N/A	2	1	100.0	60,000-69,999	0	0	0.0	2	4	-50.0
70,000-79,999	2	1	100.0	6	5	20.0	70,000-79,999	0	0	0.0	6	5	20.0
80,000-89,999	0	0	0.0	8	11	-27.3	80,000-89,999	2	3	-33.3	10	11	-9.1
90,000-99,999	3	3	0.0	5	9	-44.4	90,000-99,999	3	2	50.0	7	11	-36.4
100,000-119,999	3	3	0.0	26	22	18.2	100,000-119,999	3	1	200.0	24	18	33.3
120,000-139,999	5	7	-28.6	16	22	-27.3	120,000-139,999	5	4	25.0	19	26	-26.9
140,000-159,999	6	3	100.0	28	15	86.7	140,000-159,999	4	6	-33.3	26	19	36.8
160,000-179,999	2	1	100.0	10	14	-28.6	160,000-179,999	1	1	0.0	10	15	-33.3
180,000-199,999	3	3	0.0	11	7	57.1	180,000-199,999	2	2	0.0	12	8	50.0
200,000-249,999	2	5	-60.0	11	18	-38.9	200,000-249,999	3	5	-40.0	12	19	-36.8
250,000-299,999	4	2	100.0	14	8	75.0	250,000-299,999	3	2	50.0	12	9	33.3
300,000-399,999	3	1	200.0	11	7	57.1	300,000-399,999	2	0	N/A	14	8	75.0
400,000-499,999	0	0	0.0	1	1	0.0	400,000-499,999	1	0	N/A	2	2	0.0
500,000+	0	0	0.0	0	0	0.0	500,000+	0	0	0.0	0	0	0.0
Totals	35	31	12.9	161	158	1.9	Totals	29	31	-6.5	166	174	-4.6

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	1	1	0.0	7	6	16.7	0-29,999	1	0	N/A	3	3	0.0
30,000-39,999	0	0	0.0	1	2	-50.0	30,000-39,999	0	0	0.0	1	1	0.0
40,000-49,999	3	4	-25.0	3	11	-72.7	40,000-49,999	0	0	0.0	2	8	-75.0
50,000-59,999	1	2	-50.0	6	7	-14.3	50,000-59,999	1	0	N/A	6	4	50.0
60,000-69,999	2	1	100.0	7	6	16.7	60,000-69,999	1	0	N/A	4	1	300.0
70,000-79,999	0	3	-100.0	8	10	-20.0	70,000-79,999	0	1	-100.0	4	7	-42.9
80,000-89,999	5	4	25.0	15	14	7.1	80,000-89,999	1	1	0.0	10	12	-16.7
90,000-99,999	6	6	0.0	14	18	-22.2	90,000-99,999	3	3	0.0	9	14	-35.7
100,000-119,999	12	3	300.0	38	30	26.7	100,000-119,999	2	3	-33.3	24	14	71.4
120,000-139,999	20	14	42.9	45	44	2.3	120,000-139,999	8	7	14.3	37	31	19.4
140,000-159,999	11	16	-31.2	36	35	2.9	140,000-159,999	6	5	20.0	29	25	16.0
160,000-179,999	8	12	-33.3	20	31	-35.5	160,000-179,999	2	0	N/A	16	21	-23.8
180,000-199,999	3	7	-57.1	21	20	5.0	180,000-199,999	3	5	-40.0	11	13	-15.4
200,000-249,999	9	11	-18.2	23	29	-20.7	200,000-249,999	3	3	0.0	10	20	-50.0
250,000-299,999	9	8	12.5	24	20	20.0	250,000-299,999	3	2	50.0	16	15	6.7
300,000-399,999	6	10	-40.0	21	23	-8.7	300,000-399,999	1	3	-66.7	12	13	-7.7
400,000-499,999	3	2	50.0	6	4	50.0	400,000-499,999	0	0	0.0	0	1	-100.0
500,000+	6	2	200.0	6	2	200.0	500,000+	0	0	0.0	3	1	200.0
Totals	105	106	-0.9	301	312	-3.5	Totals	35	33	6.1	197	204	-3.4

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Market Summary

Champaign Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	3.11	4.05	-23.21	2.86	3.18	-10.06
Average List Price	\$249,814	\$219,846	13.63	\$192,533	\$177,558	8.43
Median List Price	\$174,000	\$154,900	12.33	\$149,900	\$141,500	5.94
Average Sale Price	\$170,220	\$172,854	-1.52	\$147,609	\$142,831	3.35
Median Sale Price	\$180,000	\$165,000	9.09	\$135,750	\$132,000	2.84
Average CDOM	77	70	10.00	N/A	103	N/A
Median CDOM	66	47	40.43	70	67	4.48

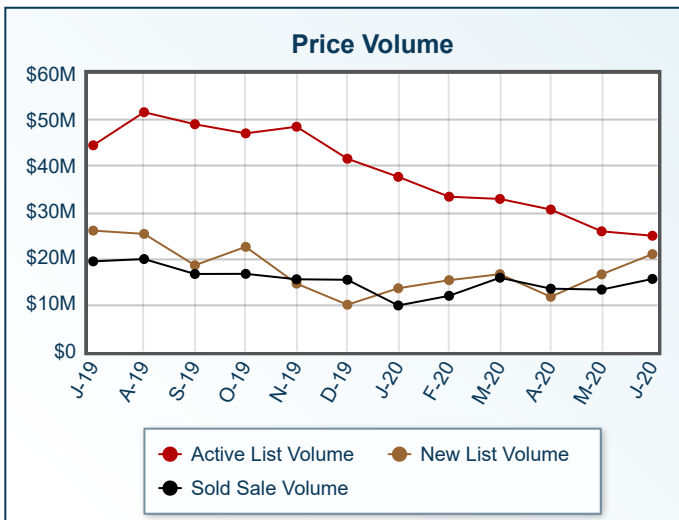
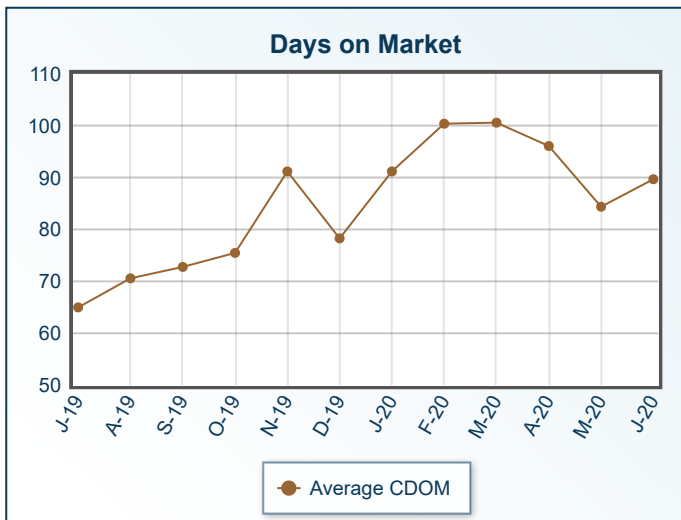
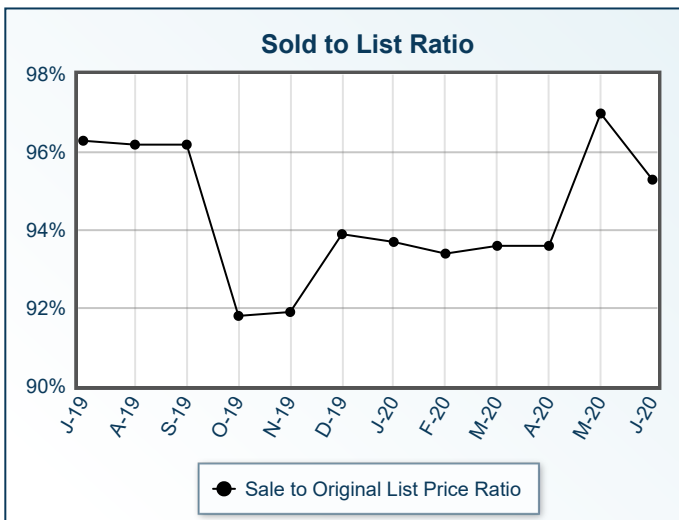
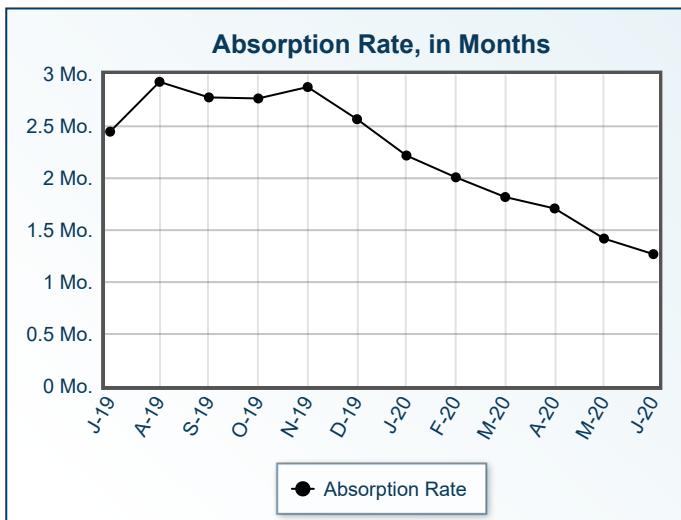
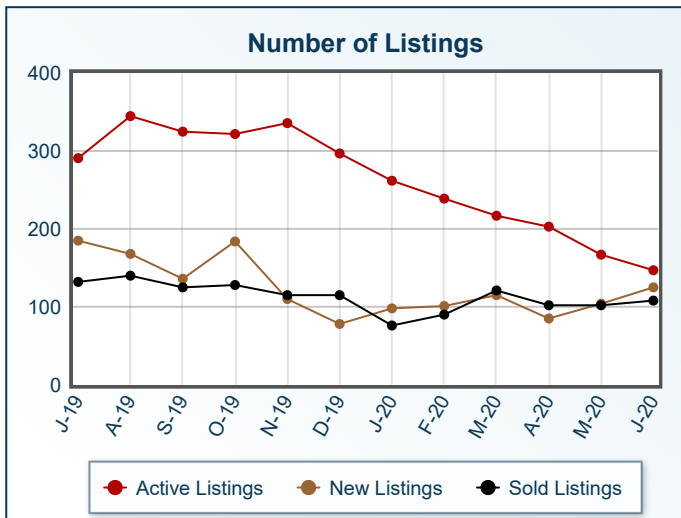
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	1	2	-50.0	8	9	-11.1	0-29,999	0	1	-100.0	9	10	-10.0
30,000-39,999	3	0	N/A	8	7	14.3	30,000-39,999	2	2	0.0	8	6	33.3
40,000-49,999	0	0	0.0	4	6	-33.3	40,000-49,999	0	0	0.0	4	3	33.3
50,000-59,999	2	1	100.0	2	7	-71.4	50,000-59,999	0	0	0.0	4	7	-42.9
60,000-69,999	1	1	0.0	5	2	150.0	60,000-69,999	1	1	0.0	3	4	-25.0
70,000-79,999	1	0	N/A	7	6	16.7	70,000-79,999	0	1	-100.0	6	7	-14.3
80,000-89,999	0	0	0.0	4	10	-60.0	80,000-89,999	1	0	N/A	9	10	-10.0
90,000-99,999	1	1	0.0	8	15	-46.7	90,000-99,999	3	1	200.0	6	11	-45.5
100,000-119,999	5	1	400.0	16	17	-5.9	100,000-119,999	3	2	50.0	14	21	-33.3
120,000-139,999	3	3	0.0	24	18	33.3	120,000-139,999	5	4	25.0	32	21	52.4
140,000-159,999	2	8	-75.0	14	22	-36.4	140,000-159,999	2	9	-77.8	21	22	-4.5
160,000-179,999	0	5	-100.0	11	16	-31.2	160,000-179,999	4	6	-33.3	10	15	-33.3
180,000-199,999	6	4	50.0	15	9	66.7	180,000-199,999	3	3	0.0	14	14	0.0
200,000-249,999	7	7	0.0	20	15	33.3	200,000-249,999	6	7	-14.3	20	13	53.8
250,000-299,999	2	5	-60.0	6	12	-50.0	250,000-299,999	1	3	-66.7	11	13	-15.4
300,000-399,999	5	1	400.0	9	5	80.0	300,000-399,999	1	4	-75.0	9	7	28.6
400,000-499,999	0	0	0.0	1	2	-50.0	400,000-499,999	1	0	N/A	3	2	50.0
500,000+	0	0	0.0	0	1	-100.0	500,000+	0	0	0.0	1	1	0.0
Totals	39	39	0.0	162	179	-9.5	Totals	33	44	-25.0	184	187	-1.6

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	1	4	-75.0	11	14	-21.4	0-29,999	2	0	N/A	9	11	-18.2
30,000-39,999	1	3	-66.7	8	8	0.0	30,000-39,999	1	0	N/A	5	5	0.0
40,000-49,999	1	3	-66.7	5	7	-28.6	40,000-49,999	0	0	0.0	5	6	-16.7
50,000-59,999	3	1	200.0	7	9	-22.2	50,000-59,999	0	0	0.0	6	3	100.0
60,000-69,999	3	4	-25.0	6	10	-40.0	60,000-69,999	0	2	-100.0	2	6	-66.7
70,000-79,999	3	3	0.0	11	12	-8.3	70,000-79,999	0	1	-100.0	6	5	20.0
80,000-89,999	3	4	-25.0	13	18	-27.8	80,000-89,999	1	1	0.0	9	12	-25.0
90,000-99,999	1	3	-66.7	10	17	-41.2	90,000-99,999	2	1	100.0	6	12	-50.0
100,000-119,999	7	18	-61.1	24	44	-45.5	100,000-119,999	3	7	-57.1	17	33	-48.5
120,000-139,999	13	15	-13.3	49	36	36.1	120,000-139,999	8	6	33.3	34	27	25.9
140,000-159,999	10	11	-9.1	33	36	-8.3	140,000-159,999	6	8	-25.0	22	29	-24.1
160,000-179,999	10	13	-23.1	21	28	-25.0	160,000-179,999	7	7	0.0	19	26	-26.9
180,000-199,999	8	5	60.0	28	21	33.3	180,000-199,999	3	6	-50.0	21	17	23.5
200,000-249,999	14	12	16.7	35	26	34.6	200,000-249,999	5	3	66.7	26	22	18.2
250,000-299,999	8	8	0.0	20	26	-23.1	250,000-299,999	2	3	-33.3	13	17	-23.5
300,000-399,999	5	13	-61.5	20	22	-9.1	300,000-399,999	4	9	-55.6	15	17	-11.8
400,000-499,999	1	7	-85.7	5	10	-50.0	400,000-499,999	1	3	-66.7	4	6	-33.3
500,000+	9	6	50.0	11	7	57.1	500,000+	2	1	100.0	5	6	-16.7
Totals	101	133	-24.1	317	351	-9.7	Totals	47	58	-19.0	224	260	-13.8

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Market Summary

Clark Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	1.27	2.48	-48.79	1.74	2.38	-26.89
Average List Price	\$169,975	\$150,920	12.63	\$147,411	\$143,614	2.64
Median List Price	\$125,000	\$122,900	1.71	\$127,000	\$119,900	5.92
Average Sale Price	\$144,914	\$142,114	1.97	\$134,156	\$136,109	-1.44
Median Sale Price	\$126,500	\$126,500	0.00	\$120,000	\$119,950	0.04
Average CDOM	89	78	14.10	93	91	2.20
Median CDOM	55	50	10.00	72	57	26.32

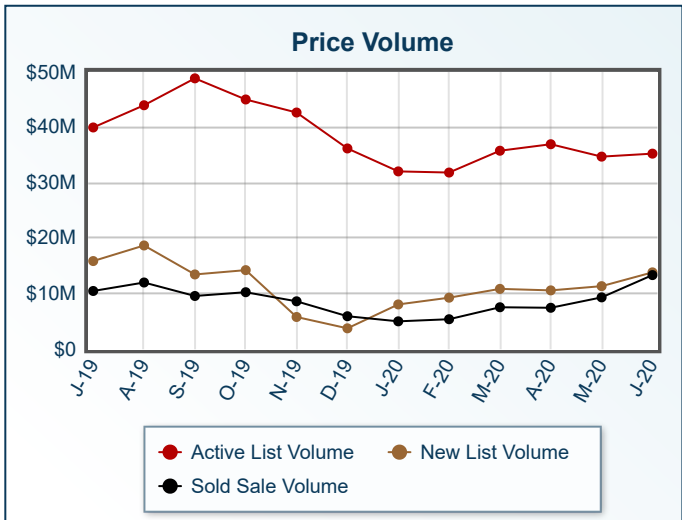
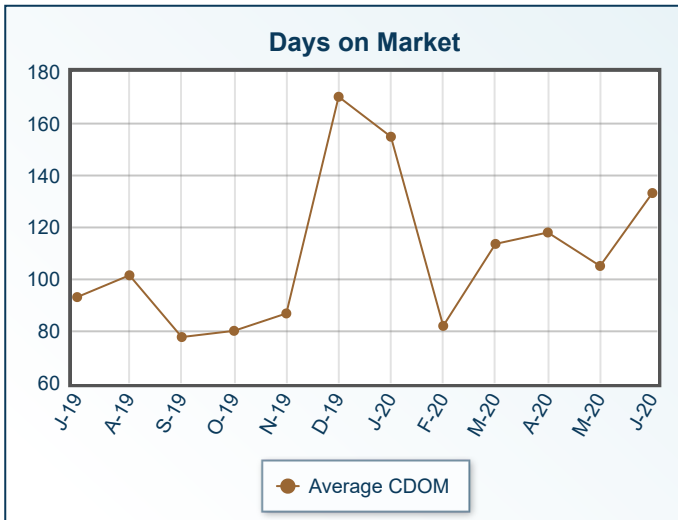
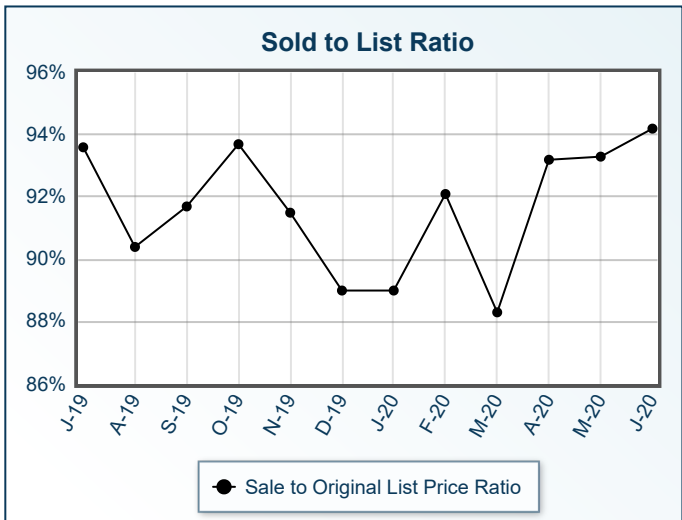
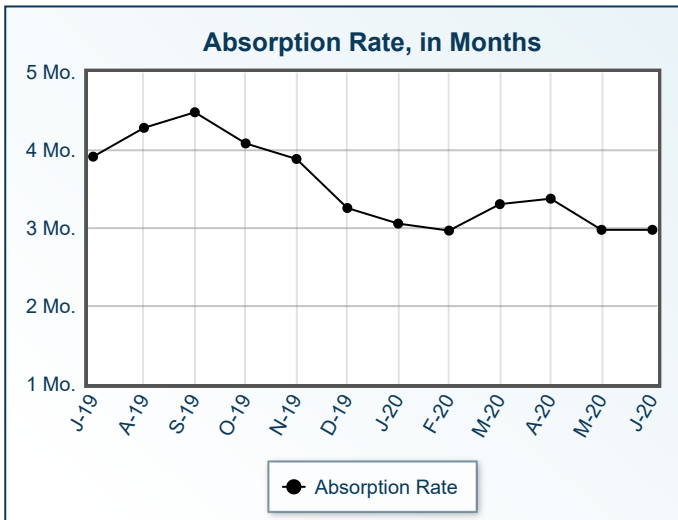
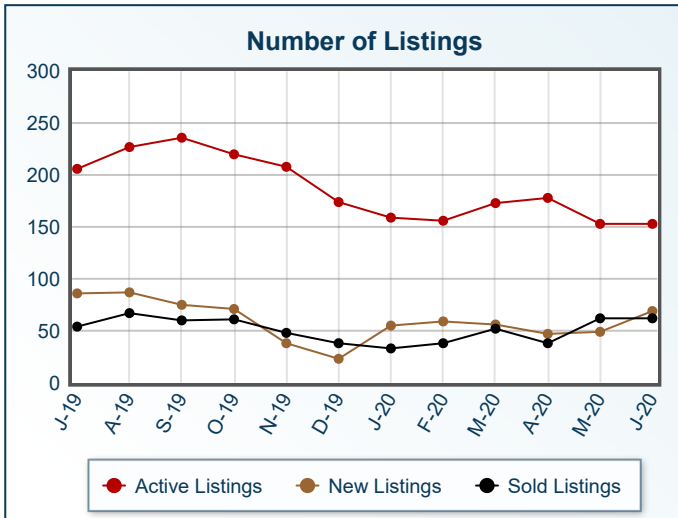
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	8	8	0.0	46	40	15.0	0-29,999	8	6	33.3	44	37	18.9
30,000-39,999	1	2	-50.0	14	21	-33.3	30,000-39,999	3	1	200.0	18	18	0.0
40,000-49,999	6	1	500.0	23	17	35.3	40,000-49,999	4	3	33.3	25	23	8.7
50,000-59,999	10	6	66.7	26	20	30.0	50,000-59,999	6	3	100.0	28	23	21.7
60,000-69,999	1	5	-80.0	30	32	-6.2	60,000-69,999	5	5	0.0	35	35	0.0
70,000-79,999	6	2	200.0	38	42	-9.5	70,000-79,999	4	7	-42.9	40	37	8.1
80,000-89,999	4	10	-60.0	28	45	-37.8	80,000-89,999	9	6	50.0	36	50	-28.0
90,000-99,999	5	10	-50.0	27	38	-28.9	90,000-99,999	5	8	-37.5	36	42	-14.3
100,000-119,999	9	20	-55.0	63	75	-16.0	100,000-119,999	9	18	-50.0	65	90	-27.8
120,000-139,999	12	20	-40.0	77	78	-1.3	120,000-139,999	16	21	-23.8	81	88	-8.0
140,000-159,999	8	11	-27.3	49	61	-19.7	140,000-159,999	13	14	-7.1	64	71	-9.9
160,000-179,999	6	11	-45.5	35	42	-16.7	160,000-179,999	10	5	100.0	41	48	-14.6
180,000-199,999	7	7	0.0	34	31	9.7	180,000-199,999	9	9	0.0	37	34	8.8
200,000-249,999	11	12	-8.3	41	52	-21.2	200,000-249,999	10	15	-33.3	52	66	-21.2
250,000-299,999	5	7	-28.6	39	29	34.5	250,000-299,999	9	9	0.0	43	35	22.9
300,000-399,999	8	4	100.0	22	27	-18.5	300,000-399,999	7	7	0.0	30	32	-6.2
400,000-499,999	0	3	-100.0	5	6	-16.7	400,000-499,999	0	3	-100.0	6	10	-40.0
500,000+	1	0	N/A	2	4	-50.0	500,000+	2	0	N/A	4	3	33.3
Totals	108	139	-22.3	599	660	-9.2	Totals	129	140	-7.9	685	742	-7.7

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	12	23	-47.8	55	72	-23.6	0-29,999	8	7	14.3	39	44	-11.4
30,000-39,999	5	13	-61.5	25	39	-35.9	30,000-39,999	3	4	-25.0	16	22	-27.3
40,000-49,999	8	9	-11.1	35	40	-12.5	40,000-49,999	4	2	100.0	21	22	-4.5
50,000-59,999	8	14	-42.9	39	53	-26.4	50,000-59,999	3	4	-25.0	18	32	-43.7
60,000-69,999	5	18	-72.2	44	58	-24.1	60,000-69,999	3	8	-62.5	27	34	-20.6
70,000-79,999	12	17	-29.4	57	63	-9.5	70,000-79,999	6	10	-40.0	37	44	-15.9
80,000-89,999	8	15	-46.7	44	72	-38.9	80,000-89,999	7	9	-22.2	27	51	-47.1
90,000-99,999	2	10	-80.0	40	58	-31.0	90,000-99,999	5	8	-37.5	29	42	-31.0
100,000-119,999	10	22	-54.5	82	124	-33.9	100,000-119,999	9	21	-57.1	59	92	-35.9
120,000-139,999	12	27	-55.6	95	123	-22.8	120,000-139,999	12	20	-40.0	79	92	-14.1
140,000-159,999	11	22	-50.0	78	93	-16.1	140,000-159,999	11	15	-26.7	62	72	-13.9
160,000-179,999	6	19	-68.4	55	74	-25.7	160,000-179,999	11	14	-21.4	37	61	-39.3
180,000-199,999	7	17	-58.8	46	49	-6.1	180,000-199,999	8	11	-27.3	31	42	-26.2
200,000-249,999	9	22	-59.1	86	93	-7.5	200,000-249,999	15	18	-16.7	60	77	-22.1
250,000-299,999	10	15	-33.3	55	58	-5.2	250,000-299,999	10	14	-28.6	38	43	-11.6
300,000-399,999	13	18	-27.8	45	60	-25.0	300,000-399,999	5	18	-72.2	32	47	-31.9
400,000-499,999	3	6	-50.0	12	18	-33.3	400,000-499,999	3	2	50.0	9	14	-35.7
500,000+	6	4	50.0	8	9	-11.1	500,000+	2	0	N/A	7	3	133.3
Totals	147	291	-49.5	901	1156	-22.1	Totals	125	185	-32.4	628	834	-24.7

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Market Summary

Logan Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	2.98	3.92	-23.98	3.11	3.33	-6.61
Average List Price	\$230,463	\$206,585	11.56	\$196,079	\$191,174	2.57
Median List Price	\$169,900	\$149,900	13.34	\$145,000	\$149,900	-3.27
Average Sale Price	\$215,668	\$203,997	5.72	\$169,276	\$171,860	-1.50
Median Sale Price	\$144,250	\$162,500	-11.23	\$136,500	\$146,875	-7.06
Average CDOM	133	74	79.73	117	99	18.18
Median CDOM	95	51	86.27	84	58	44.83

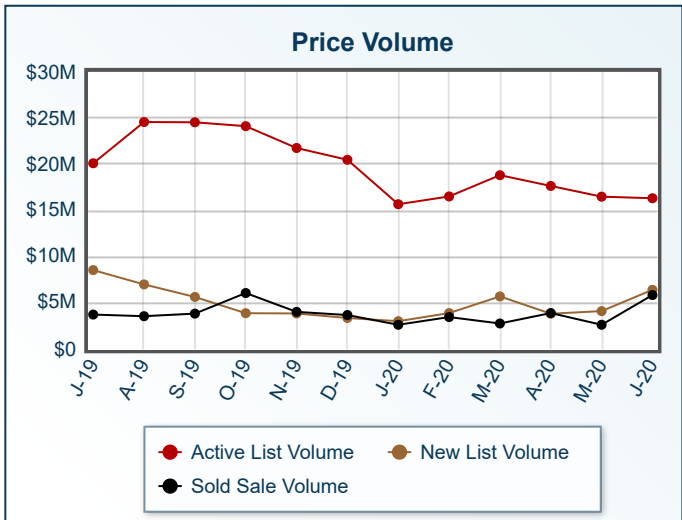
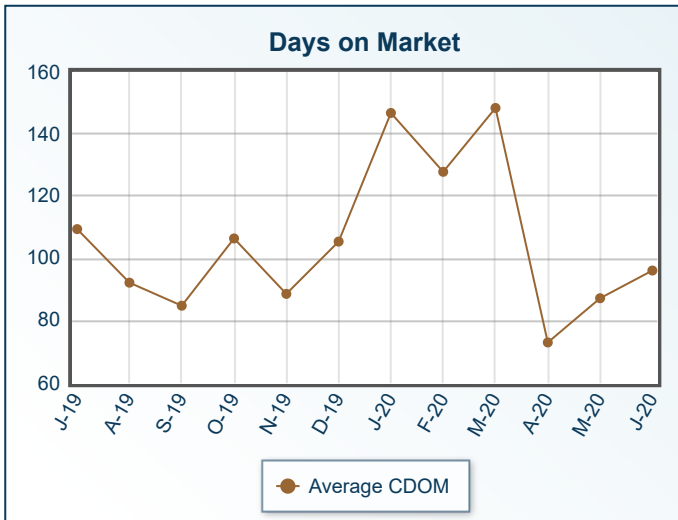
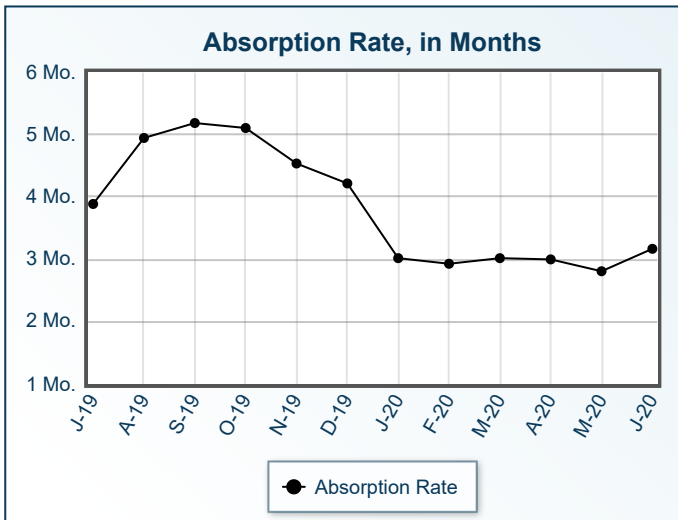
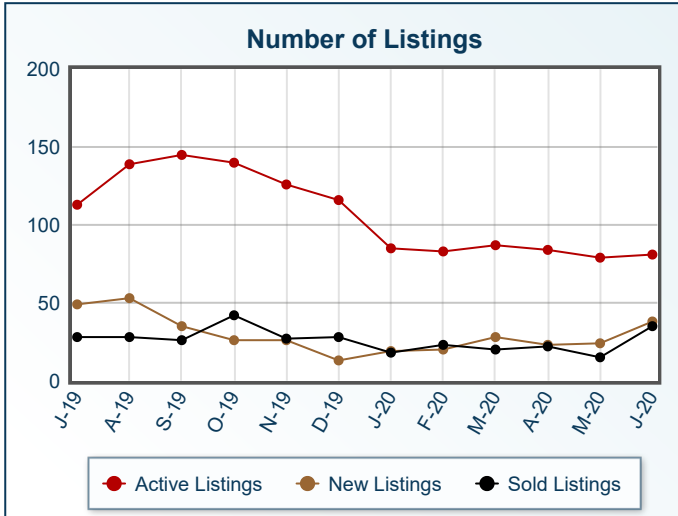
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	4	-100.0	15	13	15.4	0-29,999	3	2	50.0	13	10	30.0
30,000-39,999	5	1	400.0	16	6	166.7	30,000-39,999	3	1	200.0	18	4	350.0
40,000-49,999	1	1	0.0	9	9	0.0	40,000-49,999	1	2	-50.0	10	8	25.0
50,000-59,999	2	0	N/A	10	9	11.1	50,000-59,999	2	2	0.0	12	8	50.0
60,000-69,999	1	3	-66.7	10	11	-9.1	60,000-69,999	0	0	0.0	12	13	-7.7
70,000-79,999	3	2	50.0	9	10	-10.0	70,000-79,999	4	4	0.0	10	15	-33.3
80,000-89,999	0	2	-100.0	7	14	-50.0	80,000-89,999	2	5	-60.0	10	17	-41.2
90,000-99,999	2	3	-33.3	13	13	0.0	90,000-99,999	2	1	100.0	16	13	23.1
100,000-119,999	5	2	150.0	22	21	4.8	100,000-119,999	4	3	33.3	18	21	-14.3
120,000-139,999	11	5	120.0	42	38	10.5	120,000-139,999	8	8	0.0	35	39	-10.3
140,000-159,999	3	9	-66.7	22	23	-4.3	140,000-159,999	5	11	-54.5	30	30	0.0
160,000-179,999	3	7	-57.1	19	29	-34.5	160,000-179,999	0	3	-100.0	21	26	-19.2
180,000-199,999	2	1	100.0	12	11	9.1	180,000-199,999	4	5	-20.0	12	20	-40.0
200,000-249,999	5	7	-28.6	23	27	-14.8	200,000-249,999	5	5	0.0	24	26	-7.7
250,000-299,999	4	5	-20.0	20	23	-13.0	250,000-299,999	4	5	-20.0	22	24	-8.3
300,000-399,999	8	11	-27.3	21	27	-22.2	300,000-399,999	6	9	-33.3	19	28	-32.1
400,000-499,999	2	0	N/A	6	8	-25.0	400,000-499,999	5	3	66.7	12	11	9.1
500,000+	5	3	66.7	9	4	125.0	500,000+	6	3	100.0	11	7	57.1
Totals	62	66	-6.1	285	296	-3.7	Totals	64	72	-11.1	305	320	-4.7

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	2	3	-33.3	17	17	0.0	0-29,999	1	1	0.0	10	13	-23.1
30,000-39,999	6	4	50.0	23	7	228.6	30,000-39,999	1	1	0.0	17	6	183.3
40,000-49,999	2	10	-80.0	13	20	-35.0	40,000-49,999	0	3	-100.0	7	14	-50.0
50,000-59,999	5	11	-54.5	23	20	15.0	50,000-59,999	3	2	50.0	16	14	14.3
60,000-69,999	3	7	-57.1	16	27	-40.7	60,000-69,999	1	4	-75.0	11	16	-31.2
70,000-79,999	7	20	-65.0	19	34	-44.1	70,000-79,999	1	4	-75.0	11	23	-52.2
80,000-89,999	4	9	-55.6	16	27	-40.7	80,000-89,999	2	5	-60.0	6	23	-73.9
90,000-99,999	8	6	33.3	24	21	14.3	90,000-99,999	3	0	N/A	15	16	-6.2
100,000-119,999	9	13	-30.8	30	40	-25.0	100,000-119,999	3	6	-50.0	17	28	-39.3
120,000-139,999	19	13	46.2	57	55	3.6	120,000-139,999	12	4	200.0	48	34	41.2
140,000-159,999	8	18	-55.6	41	45	-8.9	140,000-159,999	3	4	-25.0	25	32	-21.9
160,000-179,999	7	6	16.7	38	35	8.6	160,000-179,999	9	2	350.0	30	24	25.0
180,000-199,999	12	12	0.0	25	34	-26.5	180,000-199,999	8	6	33.3	19	27	-29.6
200,000-249,999	15	19	-21.1	42	48	-12.5	200,000-249,999	7	12	-41.7	28	39	-28.2
250,000-299,999	13	17	-23.5	37	49	-24.5	250,000-299,999	6	2	200.0	27	29	-6.9
300,000-399,999	13	11	18.2	38	44	-13.6	300,000-399,999	4	5	-20.0	22	30	-26.7
400,000-499,999	10	11	-9.1	19	22	-13.6	400,000-499,999	2	1	100.0	15	15	0.0
500,000+	10	17	-41.2	23	24	-4.2	500,000+	3	4	-25.0	11	18	-38.9
Totals	153	207	-26.1	501	569	-12.0	Totals	69	66	4.5	335	401	-16.5

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Market Summary

Mercer Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	3.17	3.53	-10.20	2.99	3.7	-19.19
Average List Price	\$201,657	\$169,203	19.18	\$178,528	\$161,239	10.72
Median List Price	\$154,900	\$129,700	19.43	\$144,900	\$139,900	3.57
Average Sale Price	\$167,549	\$131,840	27.09	\$160,603	\$147,861	8.62
Median Sale Price	\$142,500	\$120,950	17.82	\$140,000	\$137,500	1.82
Average CDOM	96	105	-8.57	111	103	7.77
Median CDOM	56	61	-8.20	74	65	13.85

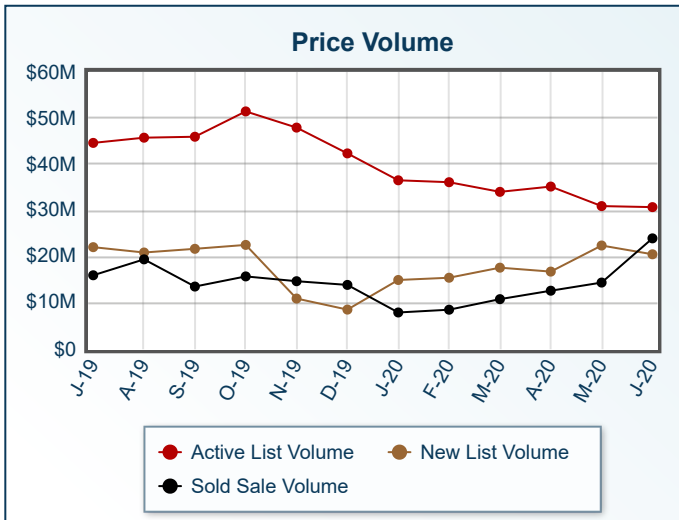
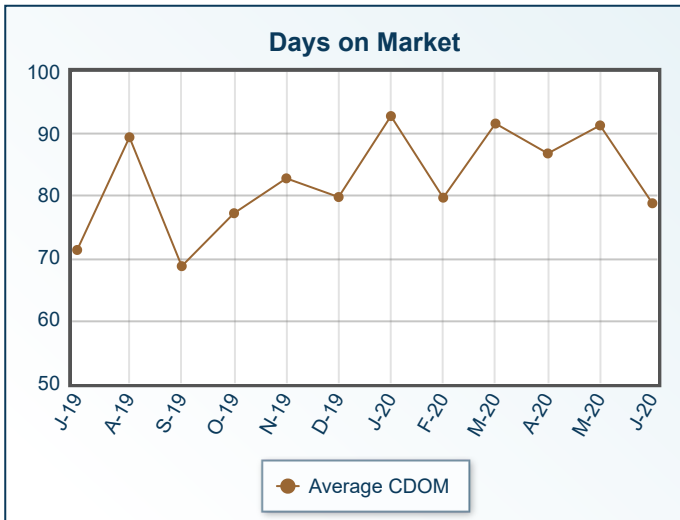
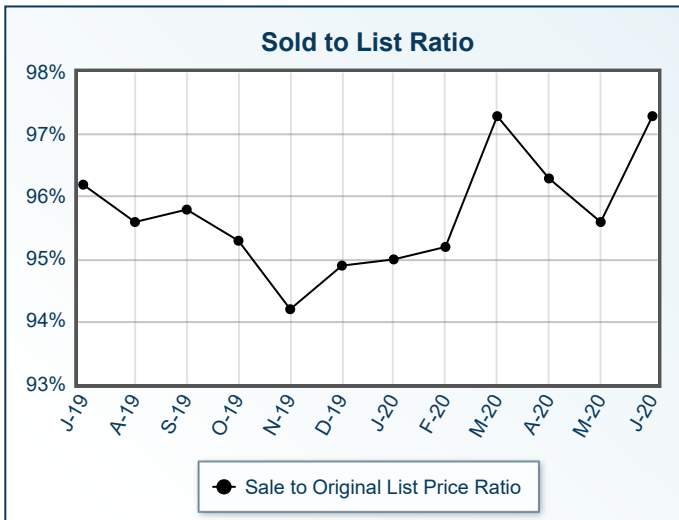
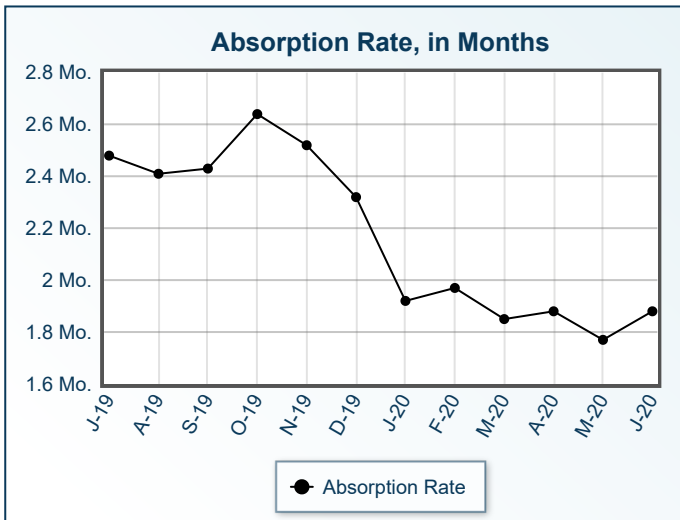
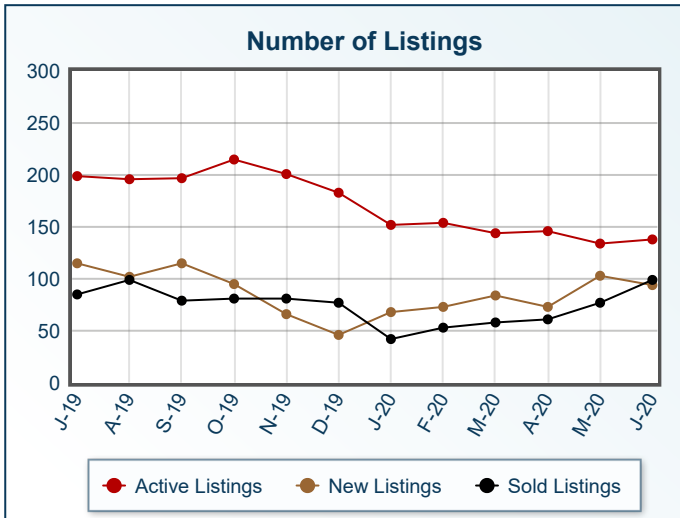
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	3	1	200.0	6	7	-14.3	0-29,999	1	1	0.0	6	6	0.0
30,000-39,999	1	0	N/A	4	3	33.3	30,000-39,999	0	0	0.0	5	4	25.0
40,000-49,999	0	0	0.0	3	1	200.0	40,000-49,999	1	2	-50.0	2	3	-33.3
50,000-59,999	1	1	0.0	10	2	400.0	50,000-59,999	1	0	N/A	6	2	200.0
60,000-69,999	0	1	-100.0	1	5	-80.0	60,000-69,999	0	1	-100.0	5	3	66.7
70,000-79,999	0	0	0.0	3	5	-40.0	70,000-79,999	0	1	-100.0	3	9	-66.7
80,000-89,999	4	2	100.0	8	9	-11.1	80,000-89,999	0	0	0.0	7	2	250.0
90,000-99,999	0	3	-100.0	3	12	-75.0	90,000-99,999	3	5	-40.0	5	16	-68.7
100,000-119,999	3	7	-57.1	8	20	-60.0	100,000-119,999	4	7	-42.9	11	20	-45.0
120,000-139,999	5	6	-16.7	20	19	5.3	120,000-139,999	4	4	0.0	21	21	0.0
140,000-159,999	1	4	-75.0	11	17	-35.3	140,000-159,999	5	4	25.0	13	16	-18.7
160,000-179,999	4	1	300.0	13	19	-31.6	160,000-179,999	2	3	-33.3	11	25	-56.0
180,000-199,999	1	2	-50.0	2	10	-80.0	180,000-199,999	1	2	-50.0	4	13	-69.2
200,000-249,999	4	0	N/A	16	14	14.3	200,000-249,999	4	0	N/A	15	11	36.4
250,000-299,999	3	1	200.0	9	7	28.6	250,000-299,999	3	3	0.0	10	11	-9.1
300,000-399,999	5	1	400.0	13	7	85.7	300,000-399,999	1	2	-50.0	14	8	75.0
400,000-499,999	0	0	0.0	3	1	200.0	400,000-499,999	0	0	0.0	3	1	200.0
500,000+	0	0	0.0	0	1	-100.0	500,000+	0	0	0.0	0	1	-100.0
Totals	35	30	16.7	133	159	-16.4	Totals	30	35	-14.3	141	172	-18.0

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	3	12	-75.0	10	21	-52.4	0-29,999	0	3	-100.0	4	16	-75.0
30,000-39,999	0	1	-100.0	5	5	0.0	30,000-39,999	0	0	0.0	2	4	-50.0
40,000-49,999	4	3	33.3	7	7	0.0	40,000-49,999	2	2	0.0	4	4	0.0
50,000-59,999	2	3	-33.3	12	7	71.4	50,000-59,999	1	1	0.0	5	5	0.0
60,000-69,999	2	3	-33.3	7	6	16.7	60,000-69,999	0	1	-100.0	3	6	-50.0
70,000-79,999	2	4	-50.0	8	15	-46.7	70,000-79,999	1	2	-50.0	4	8	-50.0
80,000-89,999	2	6	-66.7	12	8	50.0	80,000-89,999	2	0	N/A	6	8	-25.0
90,000-99,999	5	5	0.0	9	20	-55.0	90,000-99,999	0	1	-100.0	5	10	-50.0
100,000-119,999	5	7	-28.6	17	30	-43.3	100,000-119,999	4	2	100.0	14	20	-30.0
120,000-139,999	9	13	-30.8	33	38	-13.2	120,000-139,999	7	8	-12.5	19	30	-36.7
140,000-159,999	9	8	12.5	24	30	-20.0	140,000-159,999	6	2	200.0	19	17	11.8
160,000-179,999	7	9	-22.2	21	35	-40.0	160,000-179,999	3	4	-25.0	11	18	-38.9
180,000-199,999	1	2	-50.0	6	17	-64.7	180,000-199,999	1	1	0.0	5	12	-58.3
200,000-249,999	10	7	42.9	26	23	13.0	200,000-249,999	5	1	400.0	19	14	35.7
250,000-299,999	7	5	40.0	19	19	0.0	250,000-299,999	3	3	0.0	11	10	10.0
300,000-399,999	8	13	-38.5	25	24	4.2	300,000-399,999	2	4	-50.0	18	19	-5.3
400,000-499,999	1	0	N/A	6	2	200.0	400,000-499,999	1	0	N/A	3	0	N/A
500,000+	4	3	33.3	4	4	0.0	500,000+	0	0	0.0	0	3	-100.0
Totals	81	104	-22.1	251	311	-19.3	Totals	38	35	8.6	152	204	-25.5

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Market Summary

Miami Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	1.88	2.17	-13.36	1.88	2.32	-18.97
Average List Price	\$222,802	\$234,257	-4.89	\$221,264	\$192,773	14.78
Median List Price	\$202,400	\$182,450	10.93	\$189,999	\$159,900	18.82
Average Sale Price	\$242,327	\$179,970	34.65	\$201,168	\$171,582	17.24
Median Sale Price	\$225,000	\$151,750	48.27	\$178,500	\$145,750	22.47
Average CDOM	78	79	-1.27	86	96	-10.42
Median CDOM	49	54	-9.26	57	63	-9.52

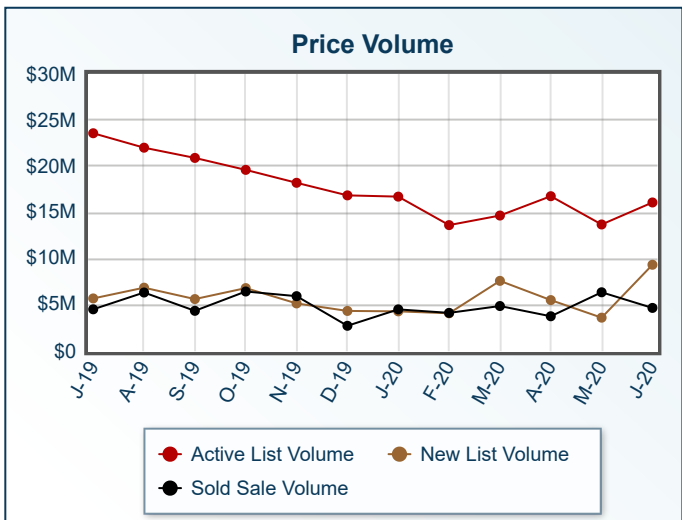
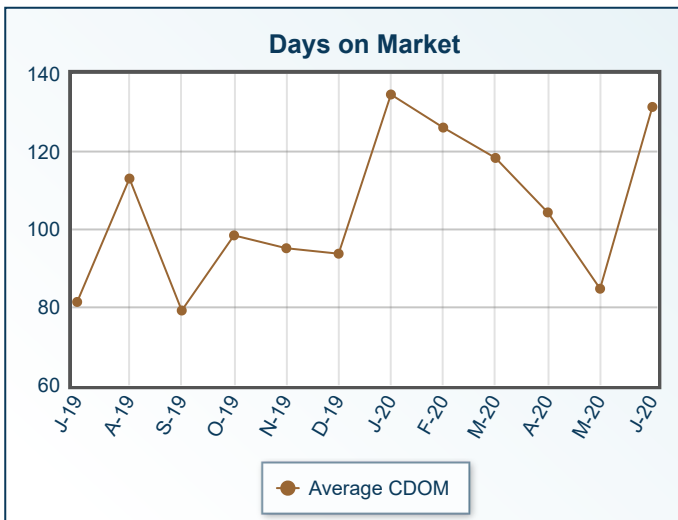
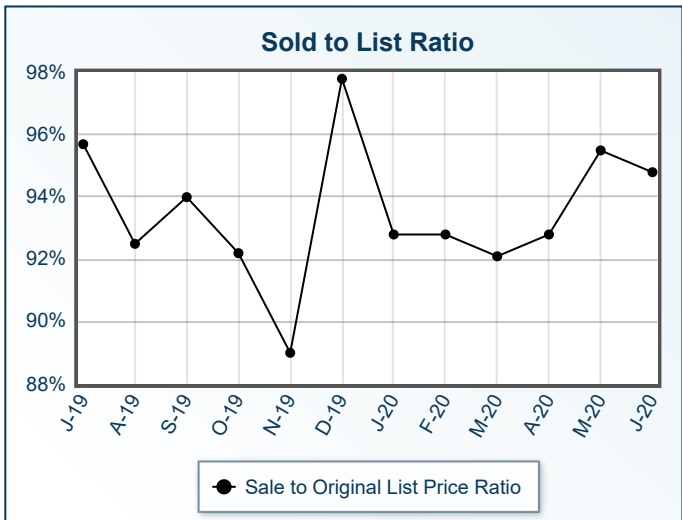
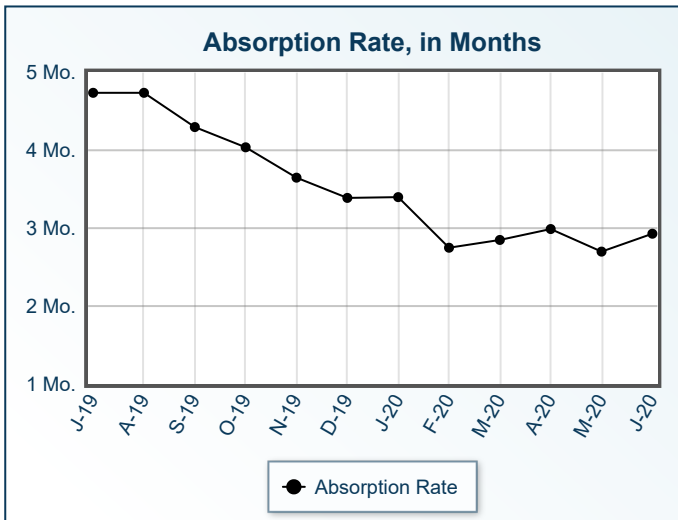
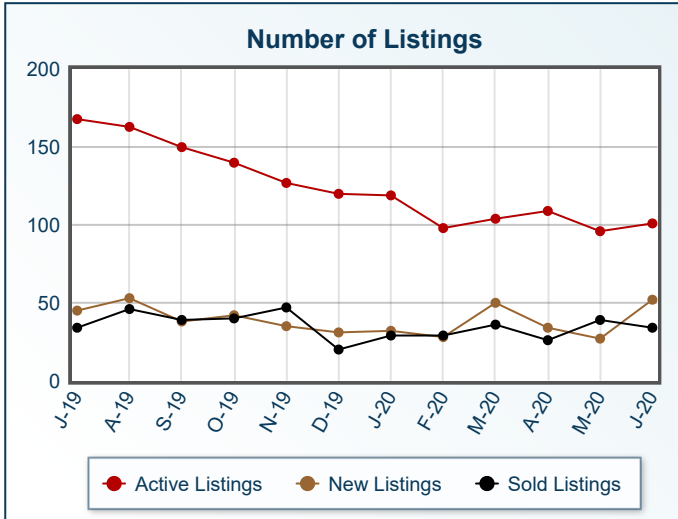
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	0	3	-100.0	7	12	-41.7	0-29,999	0	1	-100.0	7	7	0.0
30,000-39,999	0	3	-100.0	6	8	-25.0	30,000-39,999	0	4	-100.0	4	13	-69.2
40,000-49,999	0	0	0.0	8	7	14.3	40,000-49,999	2	0	N/A	11	8	37.5
50,000-59,999	1	5	-80.0	7	22	-68.2	50,000-59,999	0	1	-100.0	6	15	-60.0
60,000-69,999	2	1	100.0	9	14	-35.7	60,000-69,999	2	6	-66.7	9	17	-47.1
70,000-79,999	1	2	-50.0	7	13	-46.2	70,000-79,999	4	2	100.0	14	17	-17.6
80,000-89,999	2	2	0.0	10	26	-61.5	80,000-89,999	4	5	-20.0	14	27	-48.1
90,000-99,999	5	7	-28.6	22	31	-29.0	90,000-99,999	5	6	-16.7	26	32	-18.7
100,000-119,999	4	12	-66.7	29	43	-32.6	100,000-119,999	4	12	-66.7	35	47	-25.5
120,000-139,999	9	2	350.0	38	35	8.6	120,000-139,999	2	5	-60.0	40	38	5.3
140,000-159,999	6	7	-14.3	25	41	-39.0	140,000-159,999	12	8	50.0	36	44	-18.2
160,000-179,999	6	7	-14.3	31	41	-24.4	160,000-179,999	6	10	-40.0	34	51	-33.3
180,000-199,999	8	3	166.7	23	26	-11.5	180,000-199,999	4	3	33.3	21	29	-27.6
200,000-249,999	17	9	88.9	52	42	23.8	200,000-249,999	13	7	85.7	63	39	61.5
250,000-299,999	10	13	-23.1	44	33	33.3	250,000-299,999	18	13	38.5	62	40	55.0
300,000-399,999	18	6	200.0	51	43	18.6	300,000-399,999	11	4	175.0	55	40	37.5
400,000-499,999	3	3	0.0	10	7	42.9	400,000-499,999	3	2	50.0	17	11	54.5
500,000+	7	1	600.0	11	6	83.3	500,000+	3	1	200.0	12	9	33.3
Totals	99	86	15.1	390	450	-13.3	Totals	93	90	3.3	466	484	-3.7

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	2	5	-60.0	10	12	-16.7	0-29,999	0	0	0.0	7	9	-22.2
30,000-39,999	3	9	-66.7	9	20	-55.0	30,000-39,999	1	2	-50.0	7	15	-53.3
40,000-49,999	2	4	-50.0	13	15	-13.3	40,000-49,999	1	1	0.0	10	10	0.0
50,000-59,999	1	5	-80.0	8	25	-68.0	50,000-59,999	0	2	-100.0	5	21	-76.2
60,000-69,999	7	6	16.7	16	32	-50.0	60,000-69,999	2	3	-33.3	14	14	0.0
70,000-79,999	4	9	-55.6	19	30	-36.7	70,000-79,999	2	3	-33.3	13	19	-31.6
80,000-89,999	6	5	20.0	22	36	-38.9	80,000-89,999	4	3	33.3	15	24	-37.5
90,000-99,999	8	6	33.3	35	41	-14.6	90,000-99,999	5	8	-37.5	24	28	-14.3
100,000-119,999	11	7	57.1	45	60	-25.0	100,000-119,999	5	8	-37.5	31	43	-27.9
120,000-139,999	7	13	-46.2	52	58	-10.3	120,000-139,999	8	18	-55.6	42	47	-10.6
140,000-159,999	11	7	57.1	45	54	-16.7	140,000-159,999	12	4	200.0	38	39	-2.6
160,000-179,999	2	13	-84.6	41	70	-41.4	160,000-179,999	6	13	-53.8	32	44	-27.3
180,000-199,999	5	5	0.0	27	37	-27.0	180,000-199,999	3	5	-40.0	20	26	-23.1
200,000-249,999	12	11	9.1	79	61	29.5	200,000-249,999	10	10	0.0	63	46	37.0
250,000-299,999	25	18	38.9	89	65	36.9	250,000-299,999	20	8	150.0	72	52	38.5
300,000-399,999	21	30	-30.0	88	80	10.0	300,000-399,999	9	12	-25.0	66	59	11.9
400,000-499,999	5	10	-50.0	28	23	21.7	400,000-499,999	2	2	0.0	17	15	13.3
500,000+	6	15	-60.0	27	26	3.8	500,000+	4	2	100.0	19	20	-5.0
Totals	138	178	-22.5	653	745	-12.3	Totals	94	104	-9.6	495	531	-6.8

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Market Summary

Shelby Residential, June 2020



Summary Statistics						
	Jun-20	Jun-19	% Chg	2020 YTD	2019 YTD	% Chg
Absorption Rate	2.93	4.1	-28.54	2.94	3.86	-23.83
Average List Price	\$159,330	\$136,373	16.83	\$149,806	\$147,082	1.85
Median List Price	\$125,000	\$115,000	8.70	\$124,900	\$122,200	2.21
Average Sale Price	\$137,965	\$148,756	-7.25	\$147,350	\$137,516	7.15
Median Sale Price	\$119,000	\$141,000	-15.60	\$121,000	\$125,563	-3.63
Average CDOM	131	85	54.12	115	101	13.86
Median CDOM	69	62	11.29	75	64	17.19

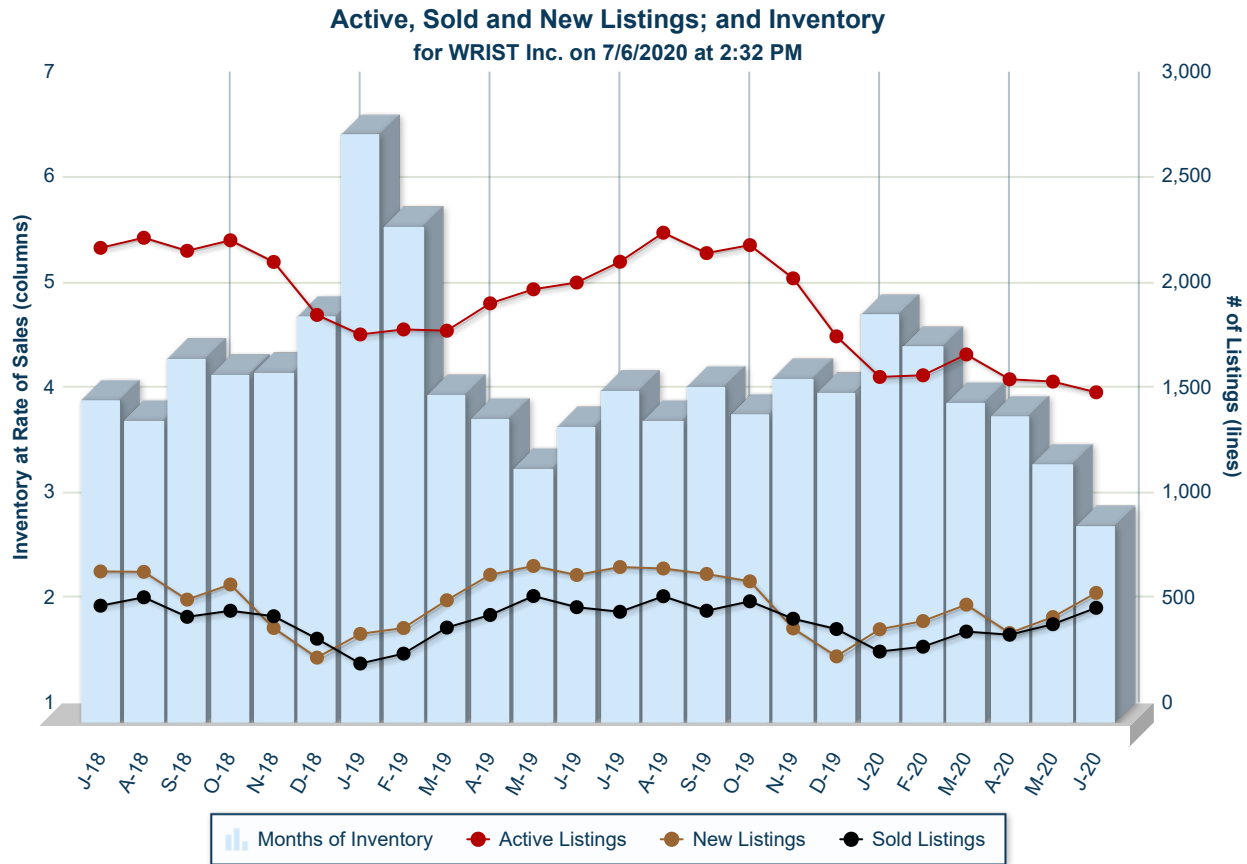
Sold Listings							Pending Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	1	0	N/A	10	13	-23.1	0-29,999	6	2	200.0	13	10	30.0
30,000-39,999	0	0	0.0	2	7	-71.4	30,000-39,999	0	0	0.0	3	5	-40.0
40,000-49,999	2	0	N/A	8	3	166.7	40,000-49,999	0	3	-100.0	4	4	0.0
50,000-59,999	0	3	-100.0	6	10	-40.0	50,000-59,999	0	1	-100.0	8	9	-11.1
60,000-69,999	1	2	-50.0	4	10	-60.0	60,000-69,999	1	2	-50.0	5	12	-58.3
70,000-79,999	0	1	-100.0	3	8	-62.5	70,000-79,999	0	1	-100.0	6	9	-33.3
80,000-89,999	1	1	0.0	13	10	30.0	80,000-89,999	1	0	N/A	7	9	-22.2
90,000-99,999	1	1	0.0	20	11	81.8	90,000-99,999	2	2	0.0	13	10	30.0
100,000-119,999	11	5	120.0	25	21	19.0	100,000-119,999	4	7	-42.9	30	25	20.0
120,000-139,999	4	1	300.0	23	18	27.8	120,000-139,999	4	4	0.0	22	20	10.0
140,000-159,999	3	5	-40.0	11	20	-45.0	140,000-159,999	2	3	-33.3	14	24	-41.7
160,000-179,999	3	3	0.0	16	12	33.3	160,000-179,999	2	1	100.0	13	16	-18.7
180,000-199,999	2	0	N/A	9	10	-10.0	180,000-199,999	2	2	0.0	12	11	9.1
200,000-249,999	3	4	-25.0	16	23	-30.4	200,000-249,999	3	2	50.0	16	23	-30.4
250,000-299,999	1	2	-50.0	13	9	44.4	250,000-299,999	3	3	0.0	16	13	23.1
300,000-399,999	1	1	0.0	13	8	62.5	300,000-399,999	2	2	0.0	10	9	11.1
400,000-499,999	0	0	0.0	0	1	-100.0	400,000-499,999	1	0	N/A	1	0	N/A
500,000+	0	0	0.0	1	0	N/A	500,000+	0	0	0.0	1	0	N/A
Totals	34	29	17.2	193	194	-0.5	Totals	33	35	-5.7	194	209	-7.2

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2020	2019	% Chg	2020	2019	% Chg		2020	2019	% Chg	2020	2019	% Chg
0-29,999	9	13	-30.8	23	24	-4.2	0-29,999	1	2	-50.0	16	15	6.7
30,000-39,999	5	5	0.0	10	16	-37.5	30,000-39,999	0	2	-100.0	5	9	-44.4
40,000-49,999	3	13	-76.9	13	19	-31.6	40,000-49,999	0	1	-100.0	6	14	-57.1
50,000-59,999	3	9	-66.7	15	24	-37.5	50,000-59,999	2	1	100.0	9	12	-25.0
60,000-69,999	4	8	-50.0	13	27	-51.9	60,000-69,999	1	4	-75.0	6	14	-57.1
70,000-79,999	3	7	-57.1	12	20	-40.0	70,000-79,999	0	5	-100.0	6	13	-53.8
80,000-89,999	3	6	-50.0	17	17	0.0	80,000-89,999	3	3	0.0	14	10	40.0
90,000-99,999	4	3	33.3	19	18	5.6	90,000-99,999	1	4	-75.0	12	11	9.1
100,000-119,999	11	13	-15.4	41	44	-6.8	100,000-119,999	4	10	-60.0	20	31	-35.5
120,000-139,999	11	14	-21.4	37	36	2.8	120,000-139,999	8	8	0.0	21	31	-32.3
140,000-159,999	6	18	-66.7	25	43	-41.9	140,000-159,999	6	6	0.0	19	31	-38.7
160,000-179,999	9	6	50.0	28	26	7.7	160,000-179,999	7	4	75.0	20	18	11.1
180,000-199,999	8	4	100.0	20	20	0.0	180,000-199,999	4	3	33.3	15	15	0.0
200,000-249,999	6	10	-40.0	26	36	-27.8	200,000-249,999	7	1	600.0	20	23	-13.0
250,000-299,999	2	7	-71.4	18	22	-18.2	250,000-299,999	3	4	-25.0	16	16	0.0
300,000-399,999	11	8	37.5	22	21	4.8	300,000-399,999	4	3	33.3	16	13	23.1
400,000-499,999	1	2	-50.0	2	4	-50.0	400,000-499,999	1	0	N/A	1	2	-50.0
500,000+	2	1	100.0	4	5	-20.0	500,000+	0	0	0.0	1	0	N/A
Totals	101	147	-31.3	345	422	-18.2	Totals	52	61	-14.8	223	278	-19.8

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My Market Report for 7/1/2018 - 6/30/2020

Search parameters: Property type Residential;



	Active Listings	New Listings	Sold Listings	Months Inventory
Jun - 2020	1,570	616	545	2.88
May - 2020	1,621	501	467	3.47
Apr - 2020	1,632	425	417	3.91
Mar - 2020	1,750	560	432	4.05
Feb - 2020	1,651	482	360	4.59
Jan - 2020	1,643	443	337	4.88
Dec - 2019	1,836	314	444	4.14
Nov - 2019	2,112	447	493	4.28
Oct - 2019	2,270	671	576	3.94
Sep - 2019	2,232	706	531	4.20
Aug - 2019	2,329	732	600	3.88
Jul - 2019	2,191	739	526	4.17
Jun - 2019	2,092	701	548	3.82
May - 2019	2,060	744	601	3.43
Apr - 2019	1,993	702	511	3.90
Mar - 2019	1,863	581	451	4.13
Feb - 2019	1,869	449	327	5.72
Jan - 2019	1,845	421	280	6.59
Dec - 2018	1,938	308	398	4.87
Nov - 2018	2,190	449	505	4.34
Oct - 2018	2,293	656	531	4.32
Sep - 2018	2,243	584	502	4.47
Aug - 2018	2,305	716	595	3.87
Jul - 2018	2,257	718	555	4.07

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